

JOHANN DETTENDORFER SPEDITION Ferntrans GmbH & Co. KG



Historical Background

First mentioned as
shipper on the river
Inn and seeder

1166

First truck

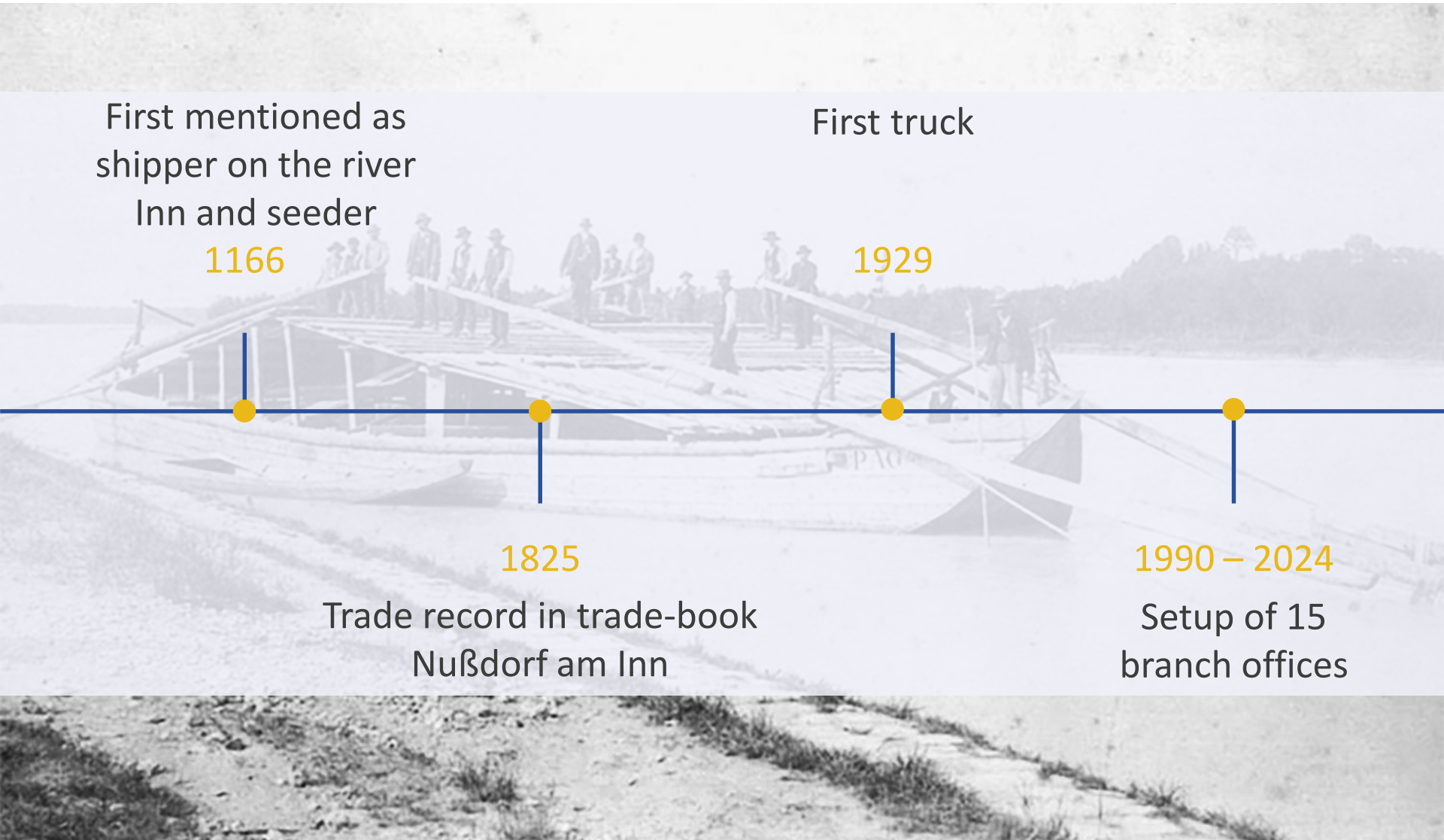
1929

1825

Trade record in trade-book
Nußdorf am Inn

1990 – 2024

Setup of 15
branch offices



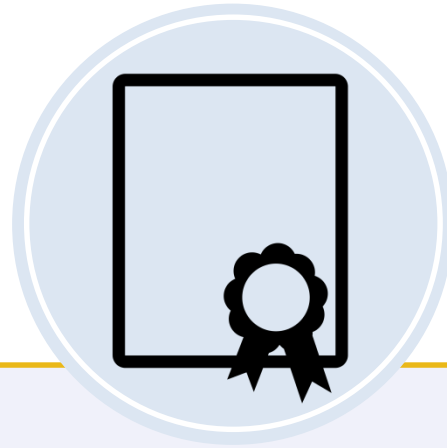


Key facts

- Traditional family owned / managed company
- Modal split Dettendorfer 84 % street / 16 % rail
→ Tonnage on rail in 2023: 450,000 tons
- Creditreform rating index: 125
- Award winners „Bavarians Best 50“
in 2004, 2016 and 2022



Certificates



ISO due to DIN EN ISO
9001:2015

Annually certified waste-
management-company
§ 56 KrWG + EfbV

Apprenticeship

- Apprenticeship in freight forwarding and logistic services
- Apprenticeship in administration
- Apprenticeship in IT
- Apprenticeship in truck service and maintenance
- Specialist for warehouse logistics
- Operations Manager Gas Station (IHK)
- Trainees in 2024:
 - Ferntrans: 21
 - Entire group: 26



IHK

**WIR BILDEN AUS
2024**

JETZT #KÖNNENLERNEN

JOIN THE TEAM!

Range of services

- Transport and forwarding / own fleet / intermodal transport



- Warehousing-, dispatching and logistics-services



- Retail of fuel and truck stop



- Recyclables / Energy



- Truck-service



- Initial and continuing education



Core business – Transport of products



Steel



Paper



Timber



Scrap



Bulk Materials



Automotive



Beverage



Intermodal

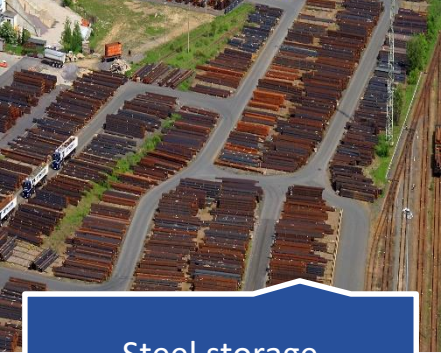


Heavy & exclusive shipments

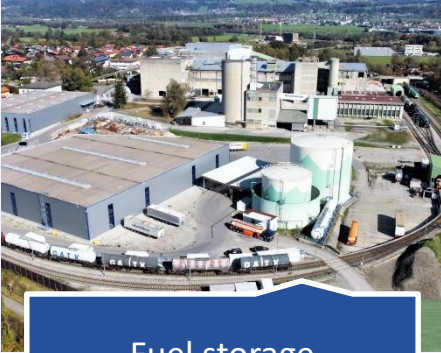


Fuel & Silo-trucks

Core Business – Warehouse & Logistics



Steel storage



Fuel storage



Warehouse
food + non-food

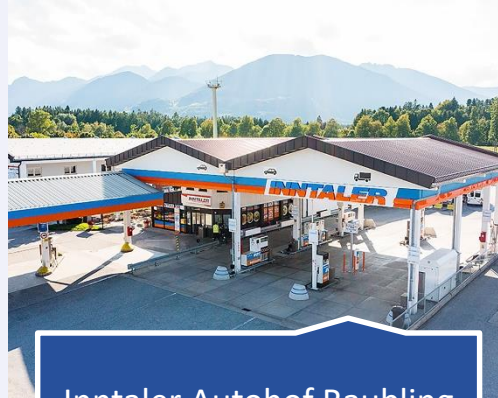


Bulk handling

Core business – Service



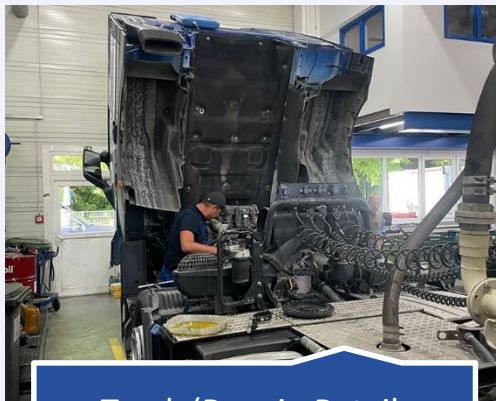
Inntaler Logistik-Park
Kufstein / Niederndorf



Inntaler Autohof Raubling



Retail of Biodiesel, Diesel,
fuel oil and HVO

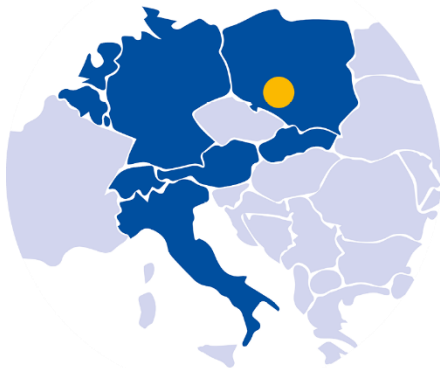


Truck (Repair, Retail,
Service)



Truck- and
Trailer-Rental

Geographical Sphere of Activity



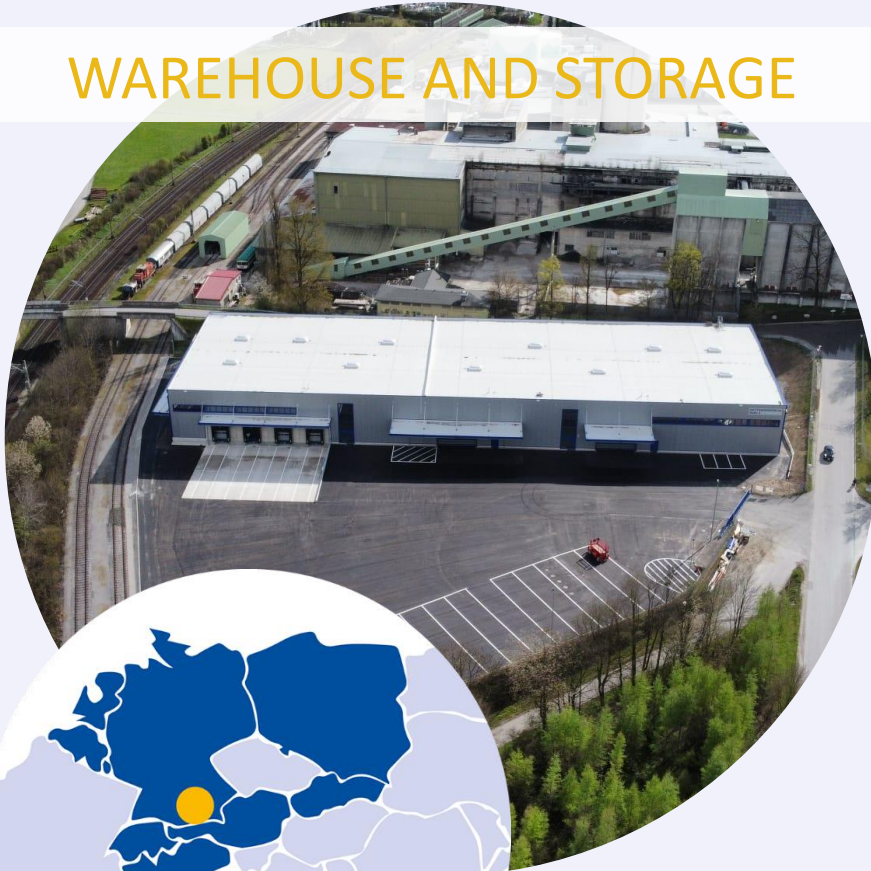
2024

- DE 51 %
- EU 49 %



Logistikpark Kiefersfelden

WAREHOUSE AND STORAGE



- Warehouse logistics, palletizing, labeling, picking, shipping
- 13,000 qm storage space, 12 rear ramps and 5 side ramps
- 5,000 pallet space high bay and block storage systems
- Store is climate-controlled, alarm-secured and equipped with video surveillance
- DV-supported storage place management and recognition of current barcode systems

Logistikpark Kiefersfelden

- 60,000 qm total space
- Railway access and public utility feeder line
- 2 tanks, 7 mil. and 3 mil. liter volume
- Loading/unloading facilities for railway (up to two trains at once) and trucks
- Bounded warehouse
- B0, B7, B100, Heizöl, HVO, AdBlue



Steel-Logistics Könitz / Thüringen



- 230,000 qm fixed area
- Storage and handling of steel and bulk
- Fuel-/wash- and maintenance station
- Cleaning and maintenance of scrap-wagons
- Processing of heavy scrap
- Order picking and packing

- 5 Liebherr 954 (85 tons)
- 2 Kalmar forklifts (32 tons)
- 1 Svetruck forklift (16 tons)
- Shunting locomotive (1,000 tons)

Dettendorfer Deizisau

- Full service provider in aluminum
 - Warehouse
 - Transport
 - Value-added-services
- Special trucks for liquid-aluminum
- „Just in Sequenz“- supply
- Disposal of shavings, dross, faulty moulded parts etc.
- Supply of raw materials



Dettendorfer Landshut



- Project-Partner DB Cargo Logistics
- Dispatch of quartz sand (Railway to motorway)
- Transport in Silo-trucks
- Quality-Control (Humidity)
- inventory management

Dettendorfer Geesthacht

- FTL, LTL and groupage services D-I
- 4,680 qm bay- and block-storage
- Contract-logistics, container-handling
- Own vehicle fleet
- Intrastat- and customs-services
- Transport of hanging garments
- Intermodal transports
Germany-Italy vv.



Dettendorfer Austria



- FTL/LTL national and international especially Austria, Italy, Spain, France, Portugal, Greece, Scandinavia etc.
- Express service
- Special transports
- Consultation in transports and logistics

Dettendorfer Verona / Italy

- FTL/LTL Europe import/export Italy
- FTL/LTL Italy national
- Express service and special transports in Europe
- Intermodal transports
- Ocean transports
- 50,000 qm storage area
 - Block storage and high bay racking
 - Consignment and labeling
 - Bonded warehouse
- Managing consumption tax for wine, beer and liquids
- Direct access to intermodal terminal Verona

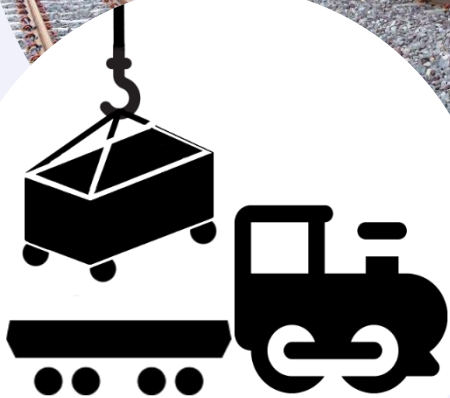


Intermodal transports – road – rail



Benefits:

- Establishments at arrival- and departure terminals
- CO2-reduced transport on rail
- Loading weight 28 tons
- Shipment tracking
- Reduced dependency by crossing the alps



- | | | |
|---------------|---|-------------------------------|
| ■ D-HH/Lübeck | – | I-Verona or I-Milano |
| ■ D-Leipzig | – | I-Verona, D-Munic, D-Duisburg |
| ■ D-Munic | – | D-HH, I-Verona |

Dettendorfer Tarnów Opolski / Poland

- International transports
- International FTL-services throughout Europe
- Own fleet of 53 trucks



Dettendorfer Rohrdorfer Wertstoff Großkarolinenfeld - Linden



- Manufacturing of secondary fuels from production waste
- Preparation and separation of rejects from the paper industry
- Processing and pressing of assorted waste from DSD-collections
- Retailing and marketing of assorted waste by-products



Dettendorfer Rohstoff Bruckmühl

- Production, retail and marketing of wood fuel (wood chips, wood briquettes, igniter, loose pellets and pellets in bag etc.)
- Wholesale at „HolzArena“ stores
- „Premiumeinstreu“ made of straw
- Production of AdBlue



Inntaler Logistik-Park Kufstein

YOUR GAS STATION – YOUR LOCATION



- Best location
- Fully automatic system
- 23 national and international tank-cards
- Exclusively trade mark fuels
- Biodiesel and AdBlue
- Truck / car automatic gas station
- Wholesale diesel, biodiesel, heating-oil and HVO
- Truck-Checkpoint
- Additional gas-station in A-Niederndorf

Inntaler Autohof Raubling

YOUR GAS STATION – YOUR LOCATION

- Best location for highway A93, A8 and federal road B15
- Sale of Vignette for Austria
- Truck / car gas station
- 2 E-charging slots truck / 10 E-charging slots car (400 + 300 kWh starting 08.2024)
- 120 truck parking spots
- Autogas
- Bistro / Fast-Food / Shop
- Continuous warm and fresh food



Dettendorfer Energy



- Development, installation and implementation of charging stations for electric trucks and cars
- Development, installation and implementation of photovoltaic systems
- Purchase and sale of alternative energies
- Consultation in alternative energies

INN-ovativ Kiefersfelden

 **spedijobs**[®]
Recruiting

für Speditionen
INNOVATIV

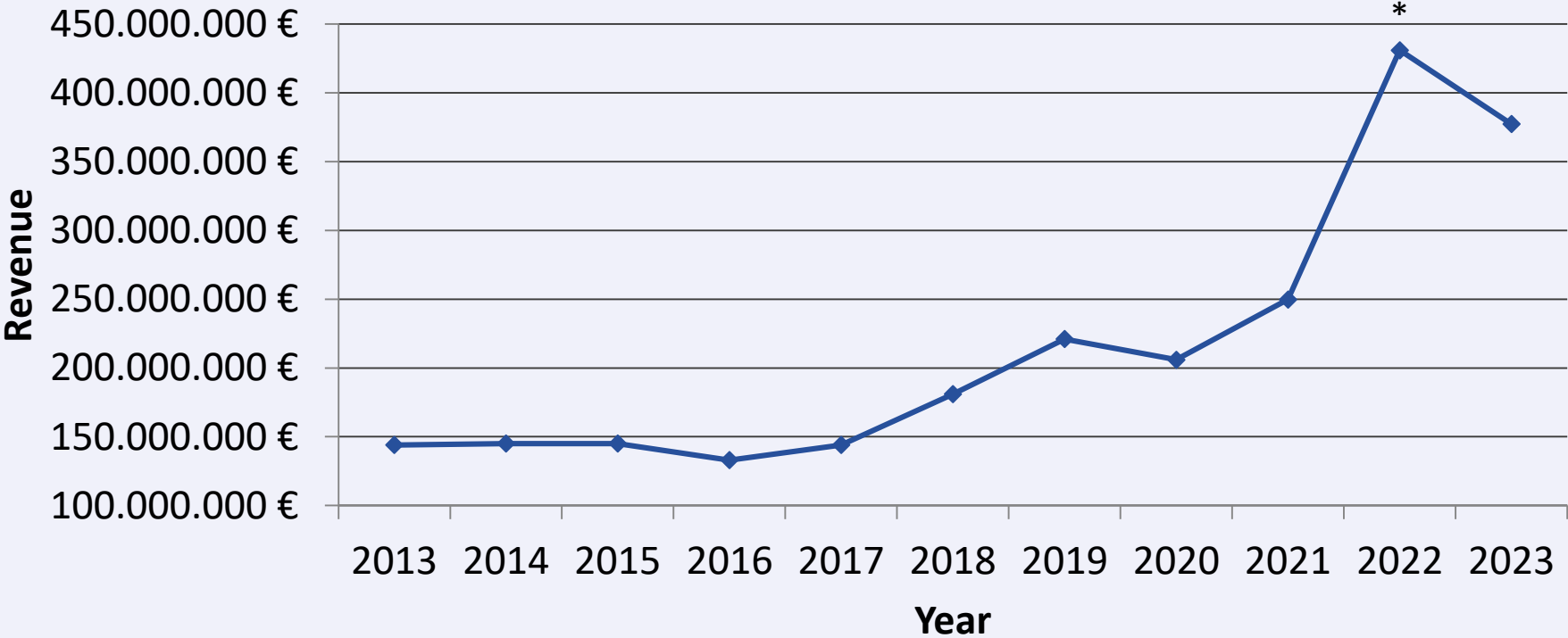
 **SPEDIFORT**[®]
E-Learning

- Recruiting-Tool for transport and logistic companies
- 160 sectoral partner portals
- Active campaigns in 26 countries
- Automatic translation of advertisements into 13 languages
- Application via smartphone
- “Pay per Click”
- More than 60,000 SPEDIFORT-user
- About 300 new users per month
- 5,000 courses
- 300,000 course completions
- 52 different languages
- Opportunity with app



Dettendorfer in numbers

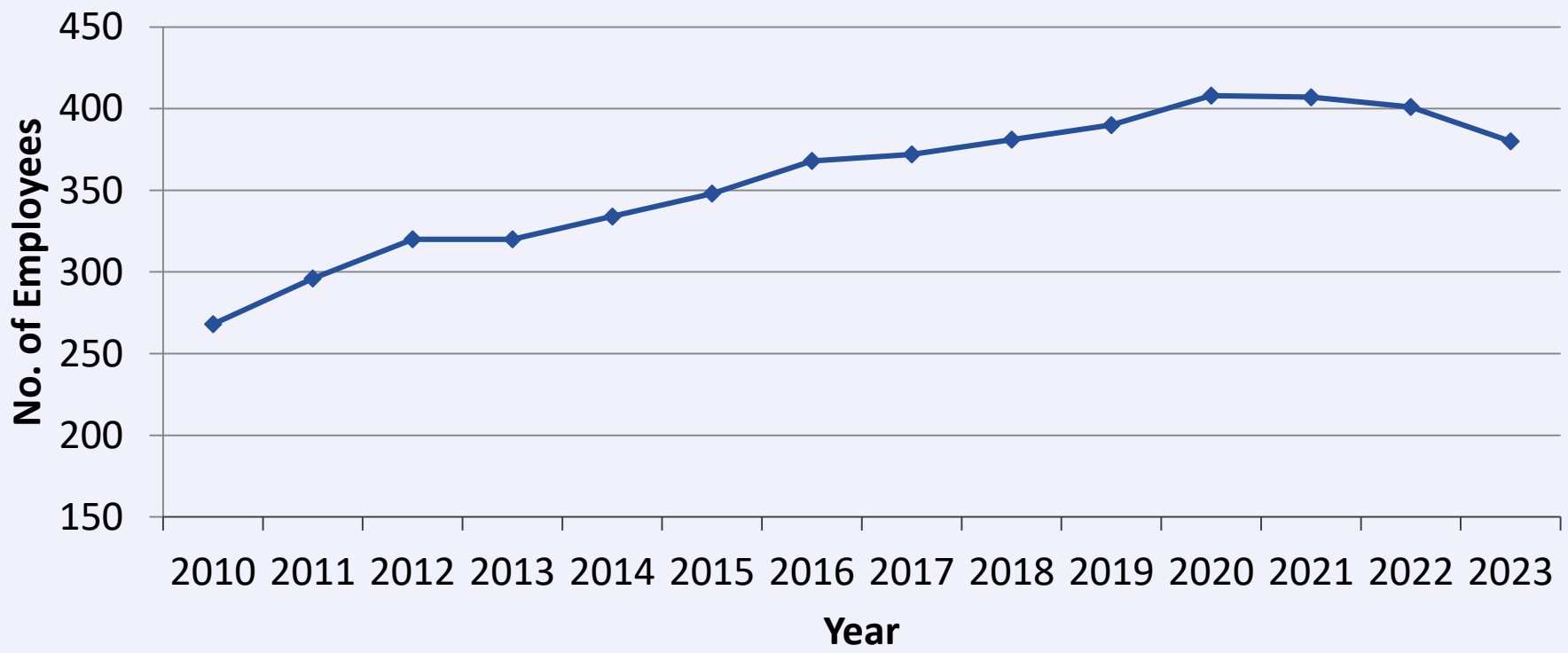
REVENUE (Ferntans GmbH & Co. KG)



* Special influence in 2022 due to energy crisis.

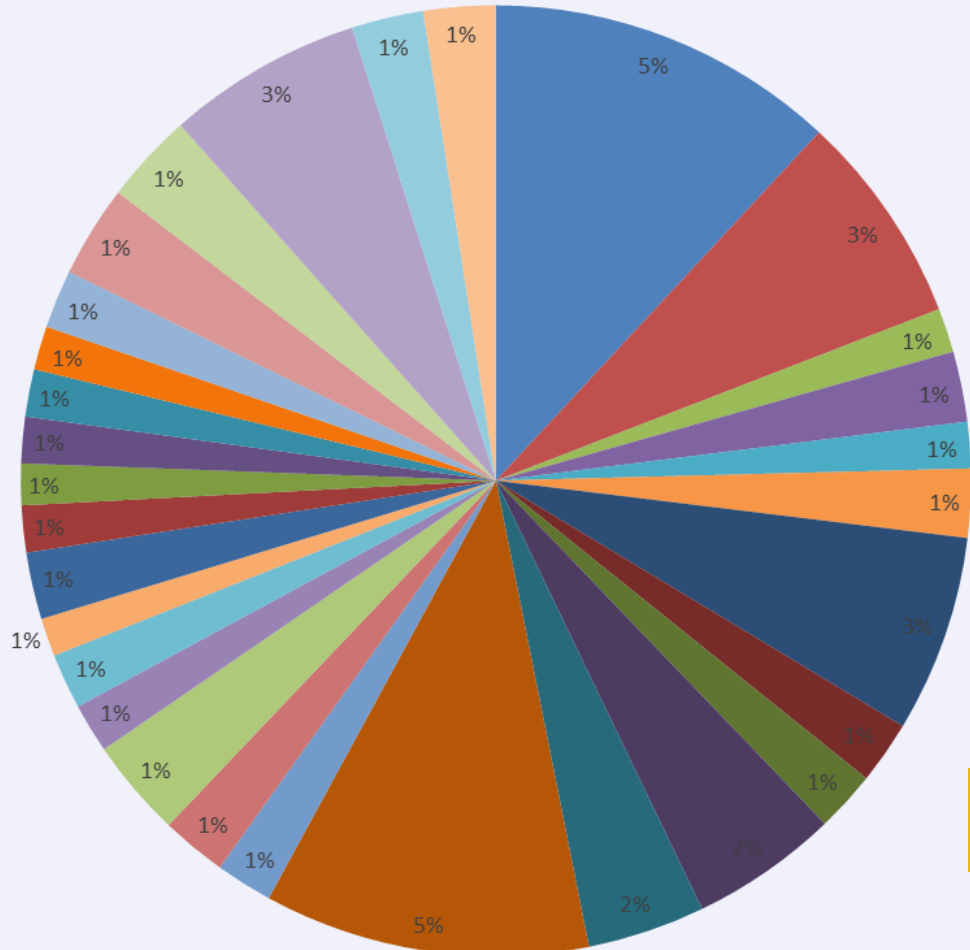
Dettendorfer in numbers

EMPLOYEE DEVELOPMENT (Ferntrans GmbH & Co. KG)



Dettendorfer in numbers

CLIENT STRUCTURE 2023



Share of revenue TOP 30 clients

Dettendorfer in numbers

DETTENDORFER SPEDITION FERNTRANS

- Established 1825
- 380 employees
- 377 million € revenue
- 159 trucks
- 412 trailers

DETTENDORFER GROUP

- 15 branch offices in Europe
- 625 employees
- 626 million € revenue
- 246 trucks
- 470 trailers
- 36,780 qm covered space
- 285,920 qm outdoor storage

Dettendorfer Company Music



The „Dettendorfer Company Music“ has been playing for entertainment and dance since 1982.

You can always find the latest appearances on our homepage.

www.dettendorfer.de/en/company/



Willkommen im schönsten Dorf Europas

