

# JOHANN DETTENDORFER SPEDITION Ferntrans GmbH & Co. KG



# Historical Background

First mentioned as  
shipper on the river  
Inn and seeder

1166

First truck

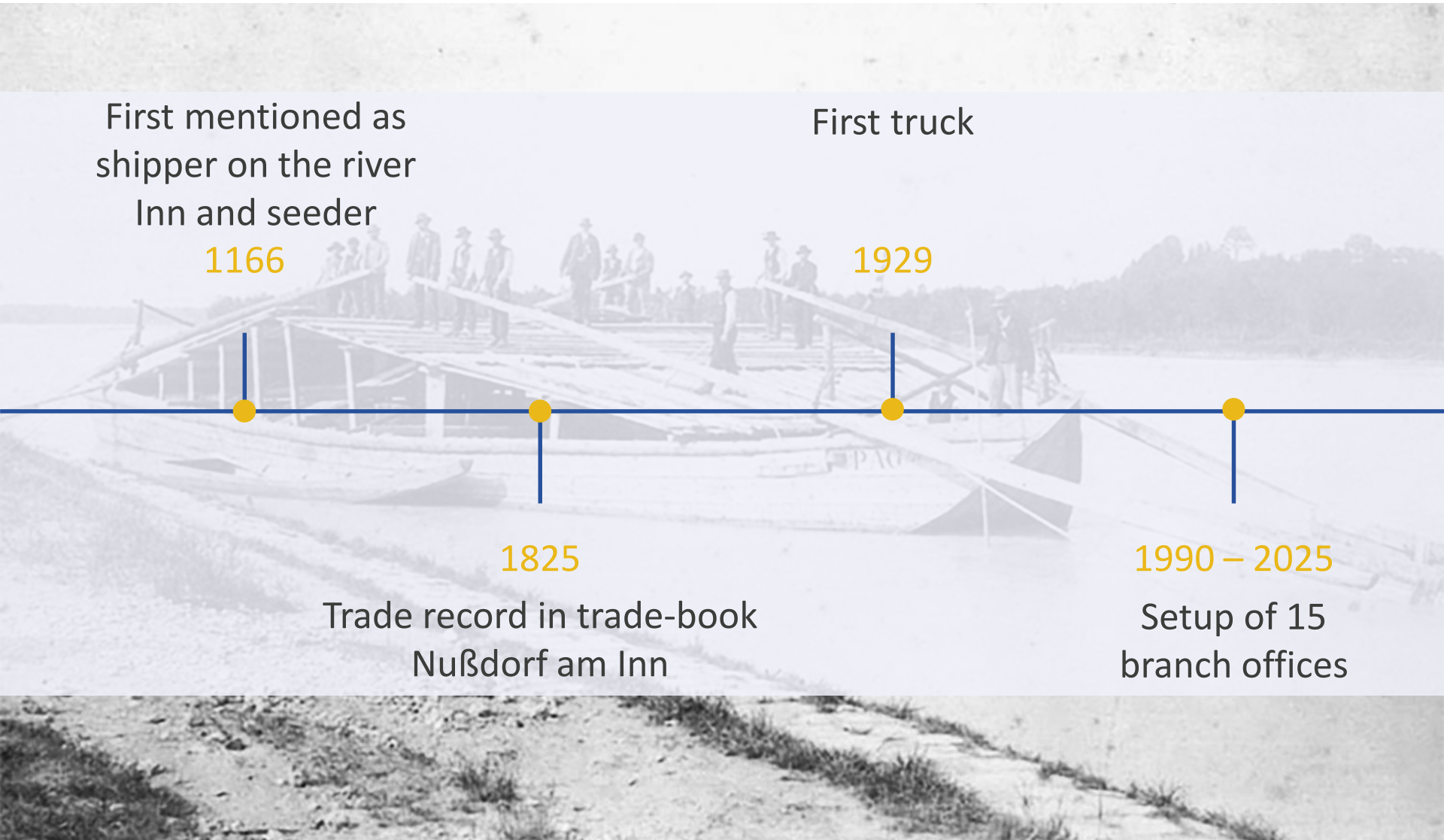
1929

1825

Trade record in trade-book  
Nußdorf am Inn

1990 – 2025

Setup of 15  
branch offices





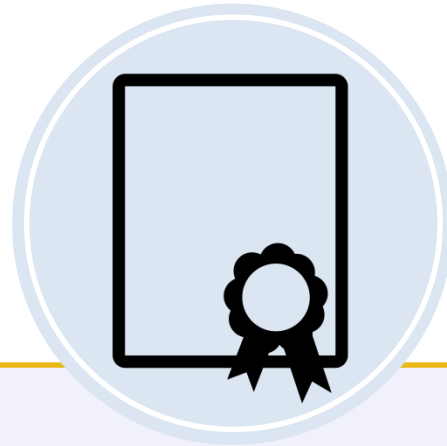
# Key facts

- Traditional family owned / managed company
- Modal split Dettendorfer 81.11 % street / 18.89 % rail
  - Tonnage on rail in 2024: 512,309 tons
  - Tonnage on street in 2024: 2,711,594 tons

- Creditreform rating index: 125
- Award winners „Bayerns Best 50“ (Bavarians Best 50) in 2004, 2016 and 2022
- Award winners „Bayerischer Staatspreis für Transport und Logistik“ (Bavarian State Prize for Transport and Logistics) in 2025



# Certificates



ISO due to DIN EN ISO  
9001:2015

Annually certified waste-  
management-company  
§ 56 KrWG + EfbV

# Apprenticeship

- Apprenticeship in freight forwarding and logistic services
- Apprenticeship in administration
- Apprenticeship in IT
- Apprenticeship in truck service and maintenance
- Specialist for warehouse logistics
- Operations Manager Gas Station (IHK)
- Trainees in 2024:
  - Ferntrans: 21
  - Entire group: 26



 **WIR BILDEN AUS**  
**2024**  
**JETZT #KÖNNENLERNEN**

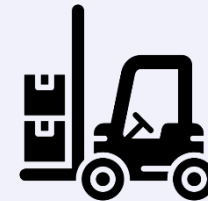
**JOIN THE TEAM!**

# Range of services

- Transport and forwarding / own fleet / intermodal transport



- Warehousing-, dispatching and logistics-services



- Retail of fuel and truck stop



- Recyclables / Energy



- Truck-service



- Initial and continuing education



# Core business – Transport of products



Steel



Paper



Timber



Scrap



Bulk Materials



Automotive



Beverage



Intermodal



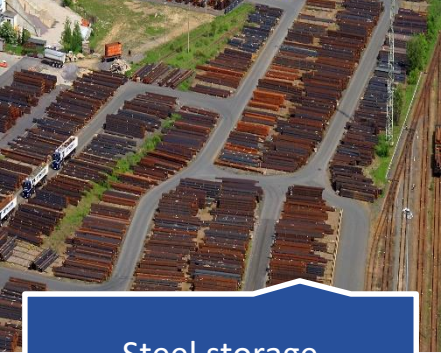
Heavy & exclusive shipments



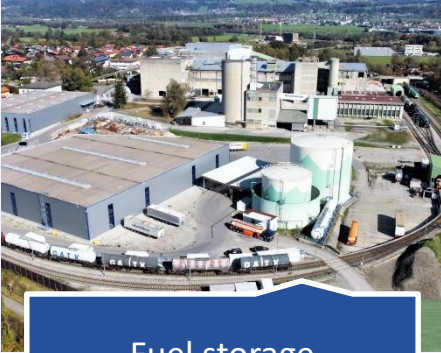
Fuel & Silo-trucks



# Core Business – Warehouse & Logistics



Steel storage



Fuel storage



Warehouse  
food + non-food

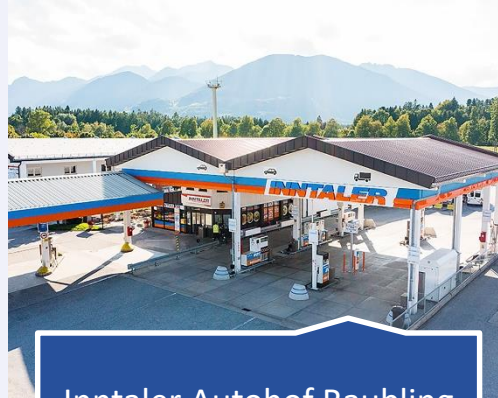


Bulk handling

# Core business – Service



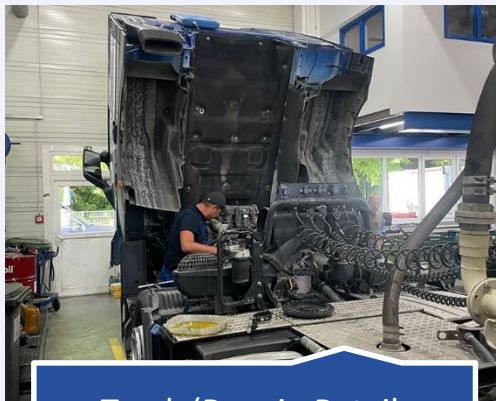
Inntaler Logistik-Park  
Kufstein / Niederndorf



Inntaler Autohof Raubling



Retail of Biodiesel, Diesel,  
fuel oil and HVO



Truck (Repair, Retail,  
Service)



Truck- and  
Trailer-Rental

# Geographical Sphere of Activity



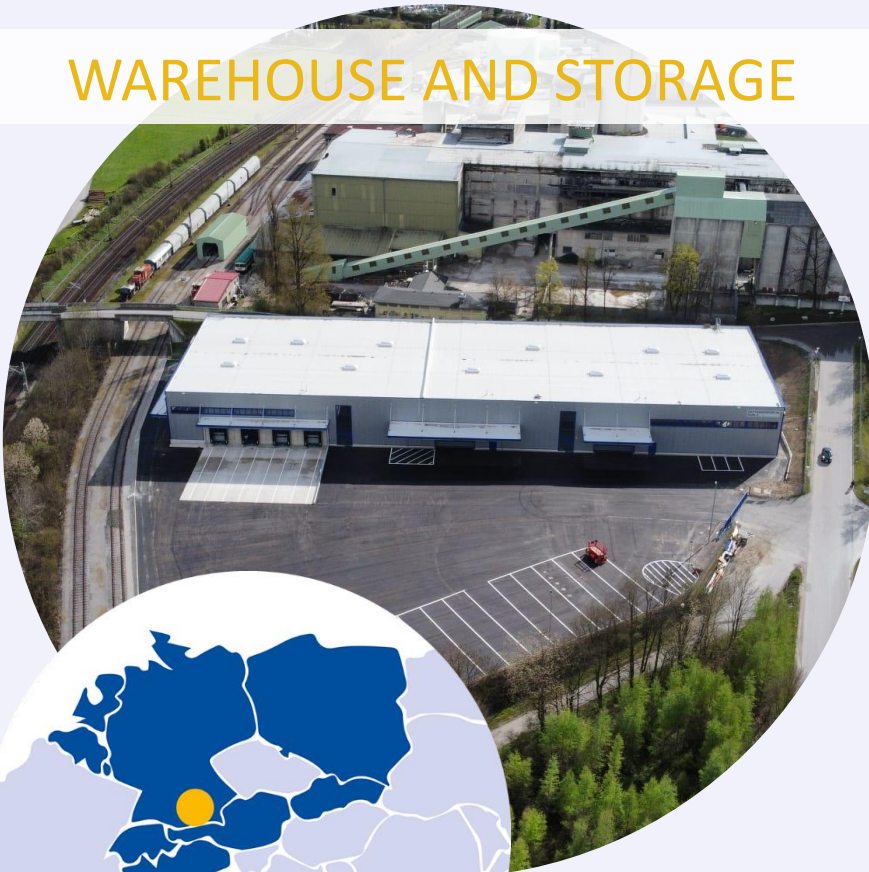
2024

- DE 51 %
- EU 49 %



# Logistikpark Kiefersfelden

## WAREHOUSE AND STORAGE



- Warehouse logistics, palletizing, labeling, picking, shipping
- 13,000 qm storage space, 12 rear ramps and 5 side ramps
- 5,000 pallet space high bay and block storage systems
- Store is climate-controlled, alarm-secured and equipped with video surveillance
- Digital storage place management and recognition of current barcode systems

# Logistikpark Kiefersfelden

- 60,000 qm total space
- Railway access and public utility feeder line
- 2 tanks, 7 mil. and 3 mil. liter volume
- Loading/unloading facilities for railway (up to two trains at once) and trucks
- Bounded warehouse
- B0, B7, B100, Heizöl, HVO, AdBlue



# Steel-Logistics Könitz / Thüringen



- 230,000 qm fixed area
- Storage and handling of steel and bulk
- Fuel-/wash- and maintenance station
- Cleaning and maintenance of scrap-wagons
- Processing of heavy scrap
- Order picking and packing
  
- 5 Liebherr 954 (85 tons)
- 2 Kalmar forklifts (32 tons)
- 1 Svetruck forklift (16 tons)
- Shunting locomotive (1,000 tons)

# Dettendorfer Deizisau

- Full service provider in aluminum
  - Warehouse
  - Transport
  - Value-added-services
- Special trucks for liquid-aluminum
- „Just in Sequenz“- supply
- Disposal of shavings, dross, faulty moulded parts etc.
- Supply of raw materials



# Dettendorfer Landshut



- Project-Partner DB Cargo Logistics
- Dispatch of quartz sand (Railway to motorway)
- Transport in Silo-trucks
- Quality-Control (Humidity)
- inventory management



# Dettendorfer Geesthacht

- FTL, LTL and groupage services D-I
- 4,680 qm bay- and block-storage
- Contract-logistics, container-handling
- Own vehicle fleet
- Intrastat- and customs-services
- Transport of hanging garments
- Intermodal transports  
Germany-Italy vv.



# Dettendorfer Austria



- FTL/LTL national and international especially Austria, Italy, Spain, France, Portugal, Greece, Scandinavia etc.
- Express service
- Special transports
- Consultation in transports and logistics

# Dettendorfer Verona / Italy

- FTL/LTL Europe import/export Italy
- FTL/LTL Italy national
- Express service and special transports in Europe
- Intermodal transports
- Ocean transports
- 50,000 qm storage area
  - Block storage and high bay racking
  - Consignment and labeling
  - Bonded warehouse
- Managing consumption tax for wine, beer and liquids
- Direct access to intermodal terminal Verona

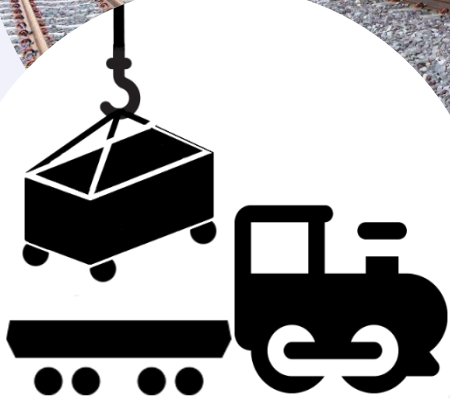


# Intermodal transports – road – rail



## Benefits:

- Establishments at arrival- and departure terminals
- CO2-reduced transport on rail
- Loading weight 28 tons
- Shipment tracking
- Reduced dependency by crossing the alps



- D-HH/Lübeck – I-Verona or I-Milano
- D-Leipzig – I-Verona, D-Munic, D-Duisburg
- D-Munic – D-HH, I-Verona

# Dettendorfer Tarnów Opolski / Poland

- International transports
- International FTL-services throughout Europe
- Own fleet of 53 trucks



# Dettendorfer Rohrdorfer Wertstoff Großkarolinenfeld - Linden



- Manufacturing of secondary fuels from production waste
- Preparation and separation of rejects from the paper industry
- Processing and pressing of assorted waste from DSD-collections
- Retailing and marketing of assorted waste by-products

# Dettendorfer Rohstoff Bruckmühl

- Production, retail and marketing of wood fuel (wood chips, wood briquettes, igniter, loose pellets and pellets in bag etc.)
- Wholesale at „HolzArena“ stores
- „Premiumeinstreu“ made of straw
- Production of AdBlue



# Inntaler Logistik-Park Kufstein

## YOUR GAS STATION – YOUR LOCATION



- Best location
- Fully automatic system
- 23 national and international tank-cards
- Exclusively trade mark fuels
- Biodiesel and AdBlue
- Truck / car automatic gas station
- Wholesale diesel, biodiesel, heating-oil and HVO
- Truck-Checkpoint
- Additional gas-station in A-Niederndorf
- Warehouses to rent



# Inntaler Autohof Raubling

## YOUR GAS STATION – YOUR LOCATION

- Best location for highway A93, A8 and federal road B15
- Sale of Vignette for Austria
- Truck / car gas station
- 2 E-charging slots truck / 10 E-charging slots car (400 + 300 kWh starting 08.2024)
- 120 truck parking spots
- Autogas
- Bistro / Fast-Food / Shop
- Continuous warm and fresh food



# Dettendorfer Energy



- Development, installation and implementation of charging stations for electric trucks and cars
- Development, installation and implementation of photovoltaic systems
- Purchase and sale of alternative energies
- Consultation in alternative energies

# INN-ovativ Kiefersfelden

 **spedijobs**<sup>®</sup>  
Recruiting

**für Speditionen**  
INNOVATIV

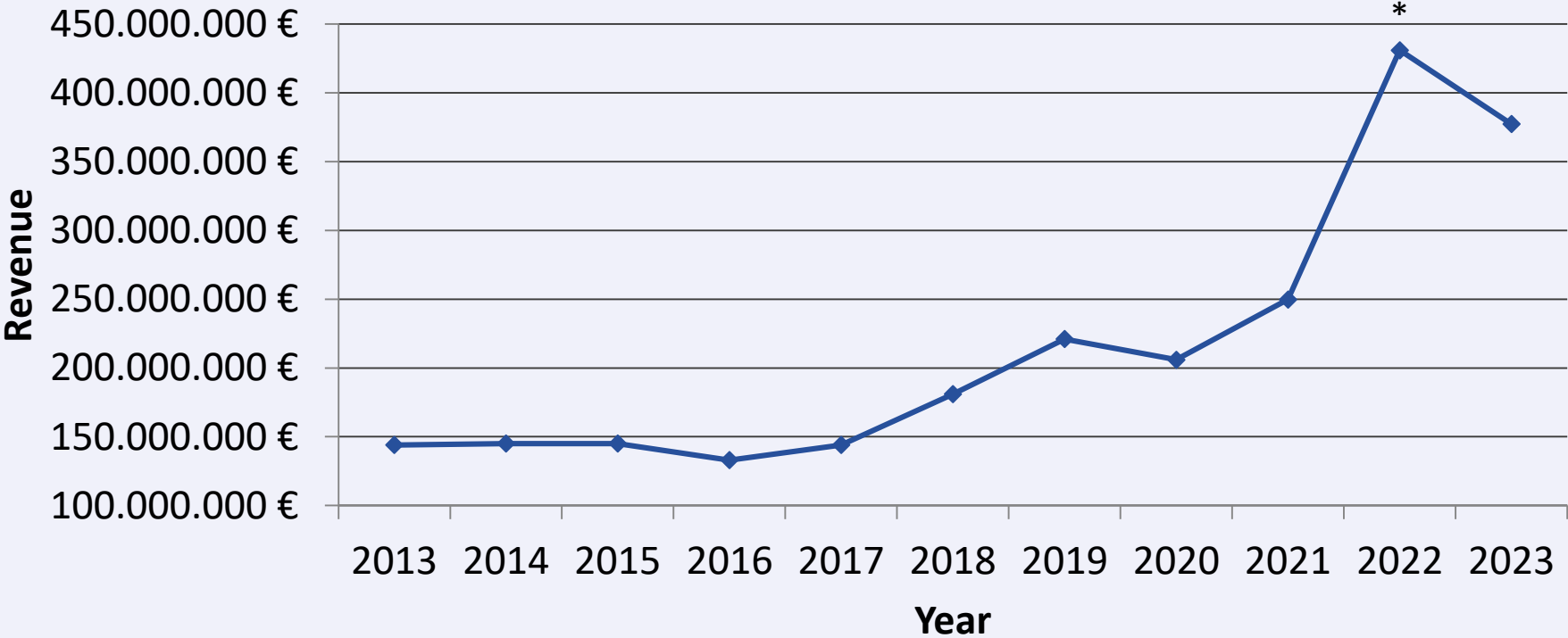
 **SPEDIFORT**<sup>®</sup>  
E-Learning

- Recruiting-Tool for transport and logistic companies
- 160 sectoral partner portals
- Active campaigns in 26 countries
- Automatic translation of advertisements into 13 languages
- Application via smartphone
- “Pay per Click”
- More than 60,000 SPEDIFORT-user
- About 300 new users per month
- 5,000 courses
- 300,000 course completions
- 52 different languages
- Opportunity with app



# Dettendorfer in numbers

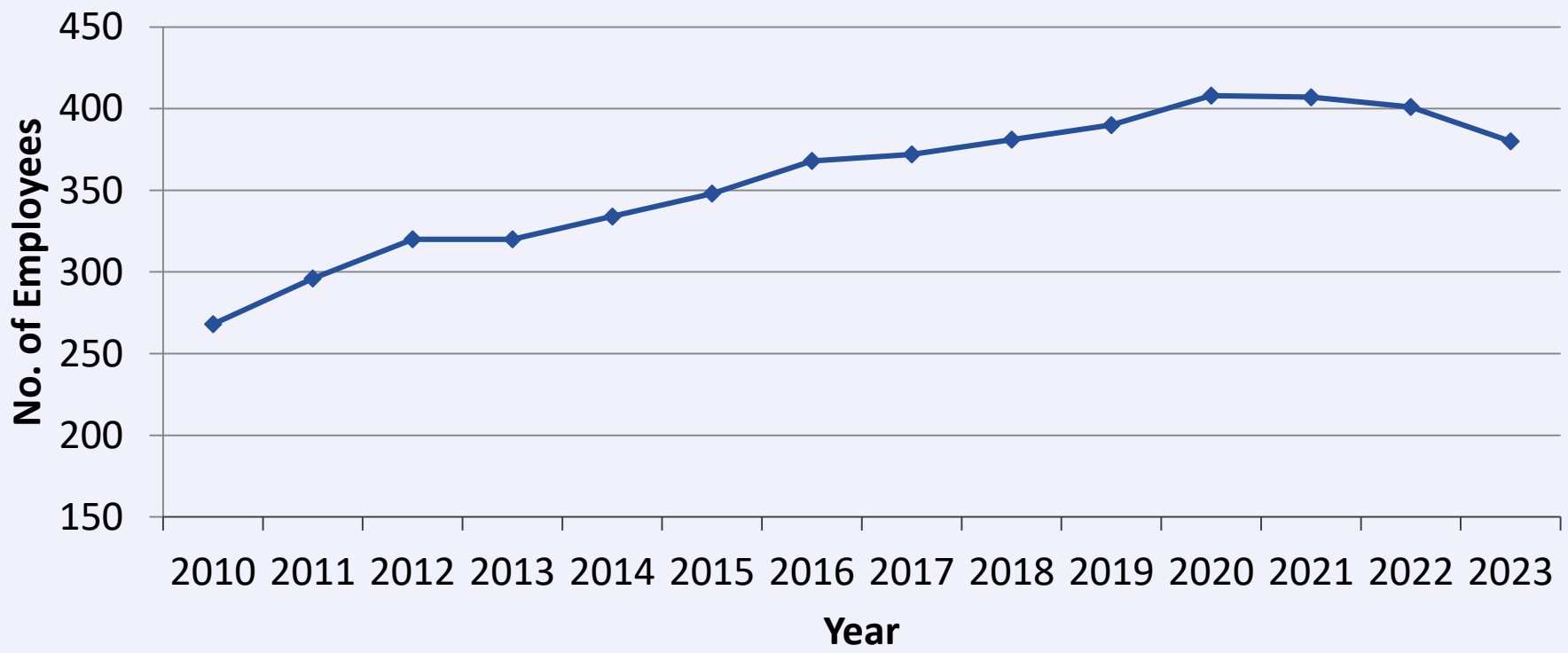
## REVENUE (Ferntans GmbH & Co. KG)



\* Special influence in 2022 due to energy crisis.

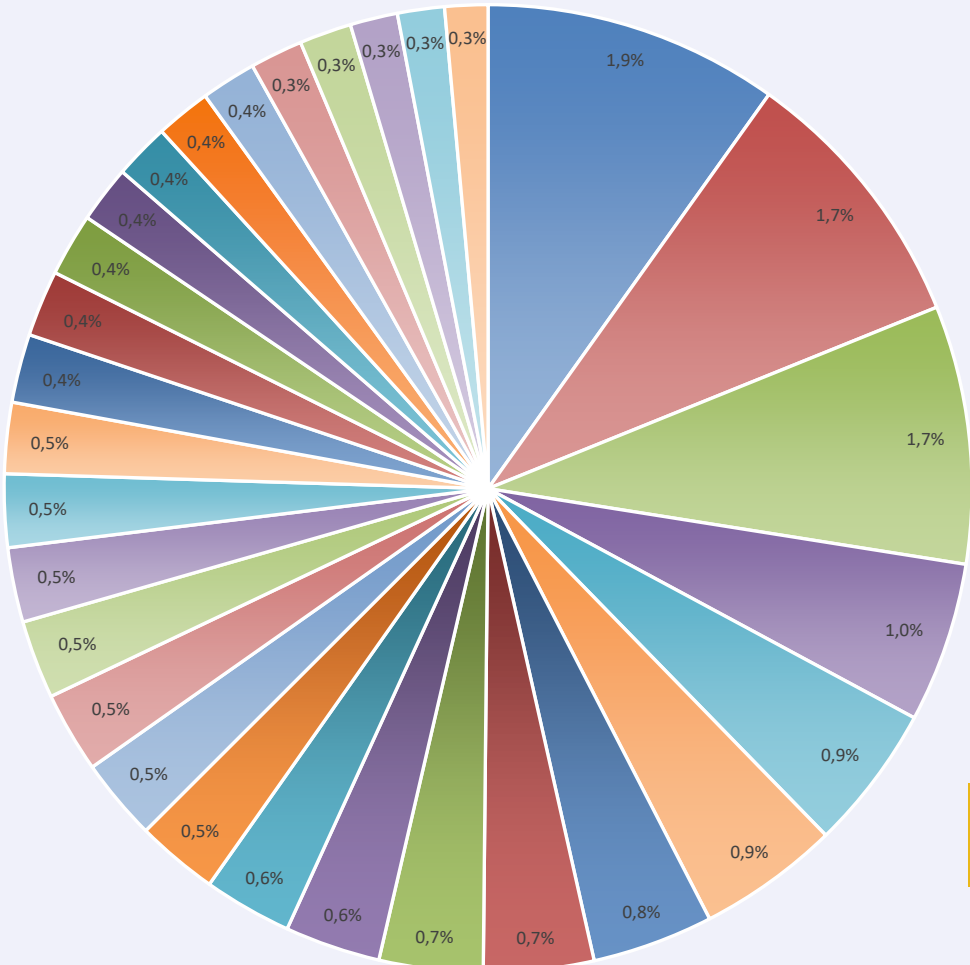
# Dettendorfer in numbers

## EMPLOYEE DEVELOPMENT (Ferntrans GmbH & Co. KG)



# Dettendorfer in numbers

## CLIENT STRUCTURE 2024



Share of revenue TOP 30 clients

# Dettendorfer in numbers

## DETTENDORFER SPEDITION FERNTRANS

- Established 1825
- 380 employees
- 377 million € revenue
- 159 trucks
- 412 trailers

## DETTENDORFER GROUP

- 15 branch offices in Europe
- 625 employees
- 626 million € revenue
- 246 trucks
- 470 trailers
- 36,780 qm covered space
- 285,920 qm outdoor storage

# Dettendorfer Company Music



The „Dettendorfer Company Music“ has been playing for entertainment and dance since 1982.

You can always find the latest appearances on our homepage.

[www.dettendorfer.de/en/company/](http://www.dettendorfer.de/en/company/)





# Willkommen im schönsten Dorf Europas

